

DISC*compass* – Pointing the Way

The Workshop

Behavior Analysis is a foundational piece in the quest for human fulfillment. Self-understanding, recognizing differences in others, and accommodating those differences are three traits of extremely successful people. Whether you are influencing a decision-maker, coaching an employee, leading a team, or developing your own career, a clear understanding of human behavior is essential. The Global Language of Behavior workshop teaches us how to use this foundational, powerful communication tool.

The Viatech Global Language workshop is based upon the single most statistically validated business assessment in the world – based on fifty years of research.

Team members will ideally take this workshop together. Imagine the power of seeing a snapshot of the behavioral characteristics of your entire team. At a glance, you'll know more about your team as a whole (and each member) than even years of working together may reveal. Team improvement starts on the spot and grows continuously.

Global Language participants will experience the following outcomes:

- A personalized behavioral assessment analyzing their own individual style and implications of behavior.
- An understanding of how different behavioral styles contribute to the strength of the team as well as to misunderstandings and conflict.
- The art of enhancing communication skills through behavioral adaptation.
- Effective team management and team interaction using behavioral styles. This learning carries over to every life situation from family to civic and community life.
- In-depth understanding of the stress experienced by an individual or team

when an individual's Natural Styles must be adapted to do their job.

- Skills for measuring individual and group "talents vs. their functions" including a daily language for communicating – for resolving conflict.
- A clear picture of the strengths, weaknesses, and needs of the team and a clear roadmap for adjusting or compensating for gaps
- An objective, valid, non-judgmental language to facilitate future discussions and conflict resolution long after the workshop ends

A best-seller with our Fortune 500 clients, this course is used to increase effectiveness in corporate giants around the world. And, it is equally useful for the leanest startup company in establishing an out-of-the-gate can-do corporate climate. It is the gift your employees really want – useful, dynamic, self understanding that carries over off the job and throughout life.

Workshop

The workshop will be delivered by a Viatech-certified instructor. The workshop will last 4 hours.

Each participant in the program will receive

- A highly detailed 50 plus page personal behavioral style (DISC*compass*) report (provided by Viatech on the day of the session)
- Notes, handouts, and materials appropriate to the workshop content.

The workshop facility will include the following equipment:

- PC-ready data projector, such as an "In-Focus" or similar (provided by the Client)
- Flip charts and markers (provided by the Client)

